Welcome to TechSec 2017!

This year’s TechSec Solutions conference reflects the exciting time we are experiencing within the security industry today. The educational program is designed to help end users and integrators leverage today’s emerging technologies, and stay at the forefront of an ever-changing and evolving industry.

TechSec kicks off with keynote speaker Jack Wu, co-founder and CEO of Nightingale Security, an innovator in the area of robotic aerial security. In his keynote, Wu will look at the current and future role robotics has in security and potential applications across many different verticals. Be sure to check out the company’s latest security drone up close and personal!

We will also be tackling some of the hotter issues today, including the Internet of Things in a session, “The future of IoT: Taming security’s wild west,” featuring a panel of experts that includes an integrator as well as top representatives from Z-Wave Alliance, UL and ONVIF.

With everything going IP, during our session “Going mobile: Access control from anywhere,” Andrea Kuhn, district general manager for Kastle Systems and “20 under 40” Class of 2016 integrator, will lead a spirited discussion with a panel of subject matter experts from ASSA ABLOY Americas, UniKey and Galaxy Controls.

Speaking of "20 under 40," to close out the first day, four of SSN’s Class of 2016 integrator and end user winners will tackle security’s top technology trends now and in the future, from biometrics and analytics to robotics and the cloud.

Following that session, we will be honoring SSN’s “20 under 40” Class of 2016 end user and integrator winners during a special poolside cocktail reception where we’ll present awards, and enjoy time to relax and socialize.

Day two highlights include a session on the future of biometrics, one on the latest in video surveillance technology today and one titled “Monitoring the next tech,” moderated by Jay Hauhn, CEO/executive director, CSAA, who will lead a discussion with Morgan Hertel, VP of technology and innovation, Rapid Response Monitoring, and Jim McMullen, president & COO, COPS Monitoring.

Finally, we would like give special thanks to Chris Peckham, SVP, chief technology officer and special projects, Kratos Public Safety & Security Solutions, Inc., who provided invaluable guidance as we developed this year’s program.

Enjoy the conference!

Sincerely,

Paul Ragusa
Editor, Security Systems News
Programmer, TechSec Solutions, Cloud+

Tim Purpura
Group Publisher
Security Systems News
# Conference Schedule

## Monday, February 27th

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
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<tbody>
<tr>
<td>7:30 AM - 8:30 AM</td>
<td>Continental Breakfast</td>
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<tr>
<td>8:30 AM - 9:30 AM</td>
<td>Keynote Address: <em>Jack Wu, Co-Founder and CEO, Nightingale Security</em></td>
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<td></td>
<td><em>Drones, robots and things that go bump in the night</em></td>
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<tr>
<td>9:30 AM - 10:30 AM</td>
<td>Session: <em>The future of IoT: Taming security’s wild west</em></td>
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<tr>
<td>10:30 AM - 11:15 AM</td>
<td>Beverage Break / Exhibits Open</td>
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<tr>
<td>11:15 AM - 12:15 PM</td>
<td>Session: <em>Rise of the GSOC: Prevention over reaction</em></td>
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<tr>
<td>12:15 PM - 2:00 PM</td>
<td>Networking Lunch / Sponsor Presentations/ Exhibits Open</td>
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<tr>
<td>2:00 PM - 3:00 PM</td>
<td>Session: <em>Going mobile: Access control from anywhere</em></td>
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<tr>
<td>3:15 PM - 4:15 PM</td>
<td>Session: <em>Big data: Mining for gold</em></td>
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<tr>
<td>4:15 PM - 5:00 PM</td>
<td>Snack Break / Exhibits Open</td>
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<tr>
<td>5:00 PM - 5:45 PM</td>
<td>Session: <em>Class of 2016 “20 under 40” take on the future</em></td>
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<tr>
<td>6:00 PM - 7:30 PM</td>
<td>Networking Reception: <em>Honoring “20 under 40” award winners</em></td>
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## Tuesday, February 28th

<table>
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<td>9:00 AM - 10:00 AM</td>
<td>Session: <em>Biometrics: The eyes have it</em></td>
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<td>10:15 AM - 11:00 AM</td>
<td>Exhibits Open / Beverage Break</td>
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<tr>
<td>11:00 AM - 12:00 PM</td>
<td>Session: <em>Video surveillance in focus</em></td>
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<tr>
<td>12:00 PM - 1:00 PM</td>
<td>Session: <em>Monitoring the next tech</em></td>
</tr>
<tr>
<td>1:00 PM - 3:00 PM</td>
<td>Networking Lunch / Exhibits Open</td>
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Educational Program

Monday, February 27th

KEYNOTE | 8:30 AM - 9:30 AM
Drones, robots and things that go bump in the night

Security Systems News is excited to announce this year’s TechSec Solutions Keynote Speaker—Jack Wu, Co-Founder and CEO of Nightingale Security, an innovator in the area of robotic aerial security. In his keynote, Wu will look at the current and future role robotics has in security and potential applications across many different verticals. Wu co-founded the company with John Hsu, whose vast experience in aeronautics and astronautics, Ph.D. from Stanford University and work at SpaceX on Falcon’s navigation system provide the technological vision and know-how that helps drive the company’s advancements in aerial robotic technology. Come see the company’s latest security drone up close and personal!

SESSION | 9:30 AM - 10:30 AM
The future of IoT: Taming security's wild west

With the array of connected devices and open platforms—including smart homes, buildings and cities—the Internet of Things or IoT is a virtual wild west, and is transforming into the Internet of Everything (IoE). This session will try to make sense of it all, looking at what is being done in the area of standards, best practices, interoperability, cybersecurity and more.

Panel: Neil Lakomiak, Director of Business Development & Innovation, UL; Mitchell Klein, Executive Director, Z-Wave Alliance; Jon Lewit, Communication Committee Chair, ONVIF, and Director of Technology Leadership, Pelco; Jim Coleman, President, Operational Security Systems, Inc.; Moderator: Paul Ragusa, Editor, Security Systems News

SESSION | 11:15 AM - 12:15 PM
Rise of the GSOC: Prevention over reaction

Global Security Operations Centers, or GSOCs, are popping up everywhere today as they provide one central location or platform to bring in all of the data, manage it and leverage it to increase preventive security capabilities, predict and mitigate risk, improve operations, secure people and assets while increasing the bottom line. This session features one of the leading integrators in this area, as well as market perspectives from three of SSN's Class of 2016 “20 under 40” end users who are each running successful GSOCs.

Panel: Jeff Reider, Senior Manager, Global Risk and Crisis Management, Paramount Pictures; Bob Bernazal, Assistant Director of Security, National Oilwell Varco; Brian Phillips, Associate Director, Global Security and Resilience, Alexion Pharmaceuticals; Moderator: Guy Morgante, President of Managed Services, Northland Controls

SESSION | 2:00 PM - 3:00 PM
Going mobile: Access control from anywhere

Although The Who made “going mobile” an iconic phrase more than 45 years ago, it has taken on a whole new meaning in security today. This session uncovers how mobile technology can create some incredible convenience for end users, including operational efficiencies and faster and safer authentication and verification, which equates to stickier customers for integrators.

Panel: Peter Boriskin, VP of Commercial Product Management, ASSA ABLOY Americas; Phil Dumas, CEO & President, UniKey; Rick Caruthers, Executive VP, Galaxy Controls; Moderator: Andrea Kuhn, District General Manager, Kastle Systems
Educational Program, continued

SESSION | 3:15 PM - 4:15 PM
Big data: Mining for gold

One of the most promising and exciting areas in security today revolves around what can be done with all of the data being produced by access control and video surveillance systems. From homes and multiple buildings to city and worldwide operations, industry experts in the area of big data and analytics, including a manufacturer and national integration company, take a look at the future of surveillance and security management platforms, and what advances in this area can do for you and your customer’s bottom line.

Panel: Steve Carney, Sr. Director Product Marketing, Video and Integration Platforms, TycoSP; John Rezzonico, CEO, Edge360
Moderator: Brian Phillips, Associate Director, Global Security and Resilience, Alexion Pharmaceuticals

SESSION | 5:00 PM - 5:45 PM
Class of 2016 “20 under 40” winners take on the future

Four of SSN’s Class of 2016 “20 under 40” integrator and end user winners will tackle security’s top technology trends now and in the future, from biometrics and analytics to robotics and the cloud.

Panel: Integrators: Andrea Kuhn, District General Manager, Kastle Systems; Jeremy Brooks, President & CEO, CSG Security; End Users: Tyrone Chambliis, Director, Brand Protection – Security Systems, Flex; Michael Brzozowski, Risk & Compliance Manager, Symcor; Moderator: Spencer Ives, Managing Editor, Security Systems News

Tuesday, February 28th

SESSION | 9:00 AM - 10:00 AM
Biometrics: The eyes have it

During the Battle of the Biometrics session at last year’s TechSec Solutions, our panel of expert judges chose iris technology as the top pick over other biometrics, including fingerprint and facial. This year, the reigning champion from last year’s session, Blaine Frederick of Eyelock, returns to continue the conversation with Jeff Kohler of Princeton Identity, as they look at how lower price points are increasing demand and opening up new applications across many different verticals.

Panel: Blaine Frederick, Vice President, Product Management, Eyelock; Jeff Kohler, Product Line and Business Development Director, Princeton Identity; Moderator: Spencer Ives, Managing Editor, Security Systems News

SESSION | 11:00 AM - 12:00 PM
Video surveillance in focus

As cameras get more powerful, boasting deep learning, AI and analytics, and integrations with VMS providers and platforms growing stronger every day, the future of video surveillance is getting brighter. Learn how to gain the edge with the latest video technology, and see what the future looks like for video surveillance and analytics.

Panel: Scott Dunn, Senior Director, Business Development Solutions & Services, Axis Communications; Duane Djie, Sales Engineer, Hikvision; John Bujarski, Sr. Sales Director, Arecont Vision; Moderator: Paul Ragusa, Editor, Security Systems News

SESSION | 12:00 PM - 1:00 PM
Monitoring the next tech

With technologies evolving in every sector of security, all companies are taking steps to make sure they are cybersecure. How are central stations stepping up to meet the most current challenges? Which technologies are going to be big in the monitoring world?

Panel: Morgan Hertel, VP of Technology and Innovation, Rapid Response Monitoring; Jim McMullen, President & COO, COPS Monitoring; Moderator: Jay Hauhn, CEO/Executive Director, CSAA

www.TechSecSolutions.com
Keynote Speaker

Jack Wu is a consumer Internet veteran with background in application design and development. He has 17 years of startup and corporate experience in product development and design.

Wu joined eGroups as employee No. 3., and then eGroups was subsequently acquired by Yahoo! in 2000, and renamed as Yahoo-groups. After Yahoo!, Wu was recruited by the CEO of Tickle to fill the role of Creative Director. Tickle was later acquired by Monster in 2004. After Tickle, Jack was recruited by former chairman of Tickle (Samir Arora) and CEO of Glam Media to head up advertising product for Glam Media. For the two years preceding launch of 50Cubes, he ran his own flash development studio, which laid foundation to his interest in gaming and creation of 50 Cubes in late 2009.

Wu is currently the Co-Founder & CEO of Nightingale Security. He also invests and advises companies in the online space. Current & past advisory roles consist of: EventBrite, Geni, Glam Media, SpaceX, and Yammer.

Jack Wu
Co-Founder & CEO
Nightingale Security

Programmers

Paul Ragusa
Editor, Security Systems News
Editorial Director, TechSec, Cloud+

As editor, Paul helps oversee editorial content and works on developing a rapport with industry leaders to report and write on industry news. He focuses on writing stories important to installers, integrators, manufacturers and distributors. Paul joined the company in March 2016, having previously worked for nearly 20 years as a writer and editor on several monthly B2B magazines based in New York. He has a bachelor’s degree in English from Manhattanville College, N.Y., and a master’s degree in English/Writing from Hofstra University, N.Y. Paul lives in Maine with his wife and son.

Spencer Ives
Managing Editor, Security Systems News

As managing editor, Spencer helps oversee Security Systems News’ editorial content, online and in print, and the production of its monthly print publication. Specifically, he covers news in the monitoring and central station beat. He joined Security Systems News in November 2014. Spencer is a graduate of Western New England University where he earned a BA in English Literature. He lives in Portland, Maine, with his wife.
Speakers

**Bob Bernazal**  
*Assistant Director of Security*  
*National Oilwell Varco*

Bob Bernazal spent 10 years of his career as an intelligence and information operations warfare officer for the U.S. Air Force. During his time in the Air Force, he had the opportunity to develop a specialty in information warfare and counterterrorism. After his departure from active duty, Bernazal became a government civilian working for the Defense Intelligence Agency at United States Africa Command as a North African counterterrorism analyst.

Bernazal joined National Oilwell Varco in 2013 as a Global Security Manager. Under his remit was the creation of their fledgling Global Security Operations Center. Unlike traditional GSOCs, NOV’s GSOC is modeled after an intelligence watch center in the U.S. government. The GSOC ensures the continuity and safety of NOV’s global assets and business travelers by monitoring around the clock activity of all operations worldwide.

In 2015, he was promoted as NOV’s Assistant Director of Security. He is currently responsible for the physical security of NOV’s largest manufacturing footprint in the continental United States, along with their GSOC, Crisis Management, and Business Continuity departments.

He holds an undergraduate degree from Texas State University in Political Science along with an MBA from the University of Houston-Victoria.

**Peter Boriskin**  
*Vice President of Commercial Product Management*  
*ASSA ABLOY Americas.*

Peter Boriskin has 20 years experience working with security technology, and most of that in the enterprise security marketplace.

In his previous roles, he was the Product Management Leader for UTC Fire & Security in their Lenel business and the Vice President of Product Management for Tyco International’s Access Control and Video Systems division.

Prior to joining Tyco, Boriskin founded a networking company where he was owner and President. He has held certifications from Cisco, Microsoft, and EMC, and has been extensively trained in network security, threat assessment, and incident management. Peter is a member of a number of industry forums and working groups and was part of the founding team for the Open Security Exchange. He is also an active member of ASIS International, and has given presentations and instructional seminars for ASIS and other security organizations.

Boriskin is a highly respected expert in physical security, video management and access control. He has been quoted in numerous industry publications and has authored thought provoking articles on physical security. Additionally, he has guest lectured at Bridgewater State University and has presented at numerous industry panel events such as ASIS, ISC, TechSec, Gov Sec and Secure World.

He holds a BA from Brandeis University and currently lives in the Boston area.
Speakers

Jeremy Brooks
President & CEO
CSG Security

For more than a decade, Jeremy Brooks, CEO/Founder of CSG Security worked for some of the top security firms in the nation. His remarkable growth in the industry, from junior sales to senior management and now owner of his own firm, brings a wealth of experience to CSG Security. Years of securing homes and businesses across the Carolinas endorse his impressive success.

With Brooks at the helm, CSG Security offers expertise matching that of large national security companies, while providing that personal and customized interaction to all of his clients, where customer service and satisfaction is always No. 1.

Michael Brzozowski
Risk & Compliance Manager
Symcor

Michael Brzozowski is a Risk & Compliance Manager at Symcor with a primary focus on physical security system design, procurement, implementation, life-cycle management, along with strategic direction and governance concerning Symcor’s physical security posture. Brzozowski provides subject matter expertise on projects, due diligence activities, investigations, and finally internal as well as client facing audit activities.

Brzozowski obtained his educational values from Humber College in the field of Business Administration, and continued his core education by obtaining the Physical Security Professional (PSP), and Certified Protection Professional (CPP) accreditations from ASIS International.

In addition to his professional experience, Brzozowski has also been recognized as a thought leader through his involvement as the Vice-Chair of the ASIS Toronto Chapter, a member of the ASIS Professional Certification Board, and as Co-Chair of the ASIS Young Professionals Council.

John Bujarski
Sr. Sales Director
Arecont Vision


Bujarski’s unique technical knowledge and experience enables him to assist Integrators in providing some of the best solutions for End Users in a variety of different vertical markets.

Steve Carney
Sr. Director Product Marketing, Video and Integration Platforms
TycoSP

Steve Carney has been with Tyco for 9 years. He began his career at Tyco as a product manager for IP cameras and video analytics at American Dynamics. He was promoted to Director of Product Management in 2012 and Senior Director of Video and Integrations in 2015.

As Senior Director, Carney manages the brands Exacq, American Dynamics, Illustra, and Proximex. He has launched the Tyco Security Products Connected Program, the most widely subscribed partner program in the security industry and the Cyber Protection Program, the leading network security solution for the physical security industry. As the Senior Product Manager for IP Cameras, he brought the Illustra IP camera brand to life with the Illustra 400 Series cameras in 2010. Prior to his time with Tyco, he was a Director of Product Marketing at GTECH Corporation. One of his milestones at GTECH was the initiation and launch of one of the world’s most widely distributed retail point of sale intelligent display systems, Enterprise Series MultiMedia (ESMM). That system has roughly a quarter million active displays in operation in more than 20 countries.

Prior to his 10 years in product management and marketing, he graduated cum laude from Pace University School of Law and practiced in the area of trial law and commercial litigation for 5 years. Carney started his professional career as a platoon leader and Patriot Missile operator with service in Operation Desert Storm.
Speakers

Rick Caruthers  
Executive VP  
Galaxy Controls

Rick Caruthers, Executive Vice President, has been with Galaxy Control Systems for over 15 years. With over 25 years of experience, he has served as a System Engineer/IT Manager of Buchanan Sound and Electronics, Eastern Sales Manager for Compass Technologies, and Vice President of Secure U.S.

He holds a Bachelor’s of Science in Computer Science from Marshall University & Bachelor’s of the Arts in Business Administration from Marshall University.

Tyrone Chambliss  
Director, Brand Protection - Security Systems  
Flex

Tyrone Chambliss is Director, Brand Protection - Security Systems, for Flex, one of the world’s leading electronics sketch to scale manufacturers with over 200 locations globally. Chambliss works in the Brand Protection department, refining security systems technology and intellectual property. His role is to manage and oversee the strategy and execution of security systems—access control and surveillance—at Flex locations worldwide, with the constant need to deploy, improve and refresh security technology based on various risk levels and customer needs.

Chambliss, who started out in IT operations for Flex about 9 years ago, got his first chance to work in security about five years ago when the company’s physical security group came to IT to ask for support on deploying a security system. Over the past five years, he has been involved with multiple security systems deployments and physical security vulnerability assessments, and has been in his current position for more than three years.

Jim Coleman  
President  
Operational Security Systems, Inc.

Jim Coleman founded Operational Security Systems in 1972 upon graduating from Georgia Tech with a degree in Electrical Engineering. OSS is a security system integrator with offices in Atlanta and Orlando with approximately 50 employees. He is the immediate Past President of Security-Net, an international organization of 25 affiliated security integration companies. He also serves on the advisory boards of several system manufacturers in the industry. In addition, he has authored numerous technical articles for industry magazines.

Coleman is a past president of the Buckhead Rotary Club, is active in Rotary on the district level and is a past board chair of Senior Citizen Services of Metropolitan Atlanta. Jim and his wife Darlene live in Sandy Springs, Ga. Changing the way an organization works, in ways that are more responsive to market needs has been an ongoing element of leadership roles Coleman has assumed both professionally and within the community. Learning how to foster change in ways that are effective and lasting remains an abiding ambition.

Duane Djie  
Sales Engineer  
Hikvision

Duane Djie's career in the security industry began in the U.S. Marine Corps, where he installed and configured information systems and networks. As a civilian, he made his first foray into video surveillance as a Sales Engineer for American Dynamics/Tyco. There he designed IP video surveillance networks, optimized storage solutions, and developed transition strategies for customers migrating from analog to IP. He has loaned his network expertise to spearhead NVR system integration projects in major airports across the country, and has provided IT services for the federal government.

Now a Sales Engineer for Hikvision USA, Djie serves as a technical advisor and trainer to customers in the field, as well as specializing in network support. His skill as an educator was showcased at ISC West 2015, where he lectured on the latest trends in video surveillance in Hikvision’s Thought Theater, and at PSA-TEC in May 2015.
Speakers

Phil Dumas
President
UniKey Technologies, Inc.

An Engineer by degree, entrepreneur by practice, Phil Dumas has played key roles in several startup and early-stage companies. Most recently, he founded UniKey Technologies, a secure mobile key platform and experience company focused on smart enabling leading access control company’s portfolios. Dumas has had a passion for, and has been working on, alternative access control solutions for over a decade.

With extensive product development, large customer management, turn-around, and M&I experience, Dumas has been able to wear the multiple hats required to enable rapid growth. He is also known for his appearance on ABC’s Shark Tank.

Blaine Frederick
Vice President, Product Management
Eyelock

Blaine Frederick guides EyeLock’s vision for iris authentication products and solutions in both physical and logical security as well as its numerous commercial applications. Prior to joining EyeLock, he was the Director of Product Management at STANLEY Security, a global division of Stanley Black & Decker.

Frederick brings 15-plus years of experience in the security and technology industries. He previously held multiple roles in both startup and Fortune 500 companies, including roles involving software development, software team management and product management for STANLEY Security’s biometric portfolio and industry-leading security management software suite Commander. He received a B.S. in Electrical Engineering from Purdue University.

Scott Dunn
Senior Director of Business Development
Axis Communications, Inc.

As Senior Director of Business Development, Solutions and Services for Axis Communications, Scott Dunn is responsible for Axis’ long term strategy regarding in-house developed solutions including access control, hosted video and future products, as well as Professional and Technical Services. He is also responsible for vertical market development, architecture and engineering programs, application software and technology partners. Among his many accomplishments, Dunn was the architect of Axis’ National Accounts and Business Development programs. He also leads a team dedicated to liaising with key industry associations to promote educational and standards efforts.

Dunn has over 20 years of experience in the security industry in both access control and video surveillance areas having previously held top executive positions at Synergistics, Inc. and Northern Computers-Honeywell.

He was recently selected as one of the top 10 most influential people in the physical security market of North America by the SecurityHive.com peer survey.

Jay Hauhn
CEO/Executive Director
CSAA

Jay Hauhn is the CEO/Executive Director of CSAA International. In 2014 he retired as chief technology officer and vice president of industry relations at Tyco Integrated Security, where he was responsible for product strategy including development, technology, and innovation. He was also responsible for interaction with industry associations, regulatory agencies and local, state and federal governments. Prior to the ADT – Tyco separation, Hauhn served as CTO of ADT for five years. Previously, Hauhn served as chairman of the Security Industry Association (SIA) and as president of CSAA. He served nearly a decade on the board of directors of the Security Industry Alarm Coalition (SIAC). He is the recipient of numerous industry awards, including SIA’s “Statesman Award” in 2009 and SIAC’s William Mooney award in 2011. Hauhn was also recognized as one of the “Security Industry’s Most Influential People” in 2012 and in 2013 placed 16th on IFSEC’s (International Fire and Security Exhibition and Conference) global ranking of “Most influential People in Security & Fire.”

In 2013, SIA created the Jay Hauhn Excellence in Partnerships Award, presented each year to an individual within a SIA member company who has worked to foster partnerships across the industry.
Speakers

Morgan Hertel
VP of Technology and Innovation
Rapid Response Monitoring

Hertel is the Vice President of Technology and Innovation for Rapid Response Monitoring, a position he entered in mid-2016. In this role, Hertel focuses on helping the company leverage new and emerging trends and technologies. Hertel joined Rapid Response as its Vice President of Operations in March of 2012. Previously, he had worked as the Vice President and General Manager for Mace CSSS as its Vice President and General Manager.

Mitchell Klein
Executive Director
Z-Wave Alliance

Mitchell Klein is the Executive Director of the Z-Wave Alliance, joining with over 30 years of experience as a results-driven leader in the CE and smart home industries. Klein is a sought-after speaker, panelist, and spokesperson at Smart Home and IoT events and conferences world-wide.

As the director of business development for Universal Remote Control for eight years, he was a key member of the senior team that grew URC from a remote control company to a smart home integration system supplier to the CEDIA channel. He transformed the company into a dealer-focused system supplier by developing multi-level strategies for new products and dealer training.

The CEO at the award-winning integration firm Media Systems for 14 years, Klein also co-founded industry consulting firm StayTuned LLC and launched CEDIA’s certification program, its first regional events and media tours as its two-term president. In these positions, he elevated each company by developing unique approaches to drive sales, launch products and coordinate teams across departments.

He is a CEDIA past president; a CEDIA Fellow and committee chair and has been a feature columnist for Technology Integrator, Systems Contractor News, and Residential Systems; a blogger on CEPro.com, a guest on AV Nation video podcasts and a speaker at Parks Connections Summits world-wide, CEDIA, Infocomm, NSCA and CEA.

Jeff Kohler
Product Line and Business Development Director
Princeton Identity

Jeff Kohler is the Product Line and Business Development Director within Princeton Identity, a recent spin-off from SRI International, supporting its biometric products and solutions. Current roles include developing and executing product strategy to incorporate biometrics into verticals that include logical access, security control, time and attendance, and fraud control. Having over 25 years in the high tech industry, Kohler has extensive experience in enterprise and networking solutions, optics, semiconductors, and biometrics.

With expertise in business development and sales productivity, he has engaged technical sales for various firms including AT&T, Lucent, and Avago Technologies, among others. Kohler has a BSEE from Bucknell University, and MBA from Colorado State University.

Andrea Kuhn
District General Manager
Kastle Systems

Andrea M. Kuhn is the District General Manager of Kastle Systems’ Midwest Region. Andrea is responsible for the new business development as well as the operational success of Kastle’s Chicago-based office. She has also held a concurrent role as Director of Enterprise Accounts.

A native of the Chicago area, Kuhn began her career with Kastle in 2005. After directing the National Accounts program, she was promoted to run the Chicago operations, and more recently, to assume the responsibility for the region’s growth as well. Prior to Kastle, she had sales success in the technology sector as well as in Operations Management. She is now a member in several national and local associations, including CREN, BOMA, and ASIS.

In 2016, Kuhn was proud to be recognized as part of Chicago’s Top “20 Under 40” Security Professionals by Security Systems News. This award is designed to recognize those young professionals who are making their mark on the industry and in their company. She received her education from Bradley University in Peoria, Illinois.
Speakers

Neil Lakomiak  
*Director of Business Development & Innovation* 
*UL*

Neil Lakomiak is UL’s Director of Business Development & Innovation for its Building & Life Safety Technologies business division. In this role, Lakomiak is responsible for identifying and cultivating ideas for new services that add value to the built environment value chain and help mitigate loss to life and property. He also assists clients in enabling new technologies and innovation in the life safety and security industries. He is a member of the Society of Fire Protection Engineers, NFPA, Infragard, IACP and SIA.

Jonathan Lewit  
*Communication Committee Chair* 
*ONVIF*

Jonathan Lewit currently serves on the ONVIF Communications Committee as Committee Chair. Early on in his career he saw the value of open standards and continues to push this vision internally and externally in his role as Director of Technology Leadership for Pelco by Schneider-Electric. His previous Pelco life oversaw the release of Pelco’s new VMS, VideoXpert as Director of Systems Product Management.

Lewit has a Bachelor’s degree in Computer Engineering from the Rochester Institute of Technology and worked at Lenel prior to joining Pelco by Schneider-Electric. He lives in Rochester, N.Y., where he finds time to hike, grill and look out over the lake from time to time.

James McMullen  
*President & COO* 
*COPS Monitoring*

Caring operators with state of the art technology was Jim McMullen’s vision when he founded COPS Monitoring. People helping people—this vision continues to drive him today as President and COO of COPS Monitoring.

McMullen has over 39 years of experience in various sectors of the security alarm industry and currently serves as the President and COO of COPS Monitoring; the principal dba of the Lydia Security Monitoring brands. McMullen founded COPS in 1978. In 2012, McMullen acquired AlarmWATCH and UCC in 2016. He operates Lydia’s three brands independently on the industry’s leading monitoring platforms (Manitou, Stages and Generations); each offering unique benefits and catering to diverse dealer bases.

McMullen has developed numerous initiatives focused on improving profit margins and the company’s reputation for top-notch service; examples include a comprehensive dealer support program, web services, dispatcher recruiting programs, targeted marketing campaigns and employee training programs.

Under McMullen’s leadership, COPS Monitoring has grown steadily, realizing double-digit growth for eleven consecutive years from 2006 through 2016. As a result of this achievement, COPS is now the largest wholesale monitoring company in the nation. Combined with the AlarmWATCH and UCC brands, McMullen’s 7 central stations in New Jersey, Florida, Arizona, Tennessee, Texas, Maryland and San Antonio are trusted by over 4,200 alarm dealers to safeguard more than 2.3 million accounts across the United States, Canada and the Caribbean.
Speakers

Guy Morgante  
President of Managed Services  
Northland Controls

As President at Northland Controls of the Managed Services Division Guy Morgante launched GSOC Monitoring. He has built a team and infrastructure to solve the security industry’s last-mile by truly integrating technology with operations in a managed service model. Northland’s Managed Services provides GSOC security operations on a worldwide basis for small and large companies. While building Northland Managed Service business, he also led the Northland Controls team that implemented a new access control and video management platform at Apple, worldwide.

Morgante has been involved in building Services and Business Development organizations for over 35 years at high tech companies such as Aspect Communications, Informix, Oracle and SAIC. For the five years just prior to Northland Controls, Guy was involved in the Security Industry as Vidient Systems’ (video analytics) VP of Global Professional Services. While there he was responsible for all implementation and integration services, including international critical infrastructure security initiatives.

Jeff Reider  
Senior Manager, Global Risk and Crisis Management  
Paramount Pictures

Jeff Reider serves as the Senior Manager of Global Risk & Crisis Management for Paramount Pictures. With over 13 years of experience developing and implementing systems and procedures involving content and asset protection, global risk/threat analysis and response, security, and health and safety programs. He also is a member of the content protection team and helps mitigate IP loss as well as being the security technical project manager for the lot.

Reider is the security liaison and advisor for feature and television production worldwide. He has his expertise in implementation and administration of security systems (e.g., access control, video management, fire and intrusion, physical security information management) as well as Global Security Operations Center design and management; security asset assessments (production and corporate), security intelligence gathering and consulting and crisis support. He was also the Keynote Speaker at last year’s ISC West conference in Las Vegas, Nev.

He holds an MBA in eBusiness Strategic Management from Brandman University, part of the Chapman University System, and a Bachelor’s of Science in Computer Information Systems/Systems Analysis and Integration from DeVry University-Pomona.

Brian Phillips  
Associate Director, Global Security and Resilience  
Alexion Pharmaceuticals

Brian Phillips currently serves as the Associate Director of Physical Security, Technology, and Integration within the Global Security & Resilience department at Alexion Pharmaceuticals, a biopharma company which focuses on life transforming medicine for ultra-rare and devastating disease. His current responsibilities at Alexion are to lead the physical security program on a global basis. He also serves as the technology and integration liaison for the entire Global Security & Resilience organization.

Phillips has been in the physical security within the pharmaceutical industry for 10 years, also serving roles at Pfizer. His passion is in leveraging new and emerging technologies to solve old security problems. Brian currently holds a Physical Security Professional (PSP) certification.
Speakers

John Rezzonico
CEO
Edge360

John Rezzonico has more than 20 years of experience in the design, implementation, operation and support of command and control platforms and information technology services. At Edge360, Rezzonico has developed several unique solutions to address the rapid-deployment/re-deployment of video surveillance, data fusion and operational intelligence solutions in urban environments that leverage multiple wireless technologies.

Prior to Edge360, he served as a Program Manager on a tactical surveillance program deployed throughout the Middle East. He is a Marine Corps veteran, having served multiple combat tours in Iraq. In 2004 he served as the Intelligence Chief for 2nd Reconnaissance Battalion where he was instrumental in the Intelligence preparation of the battle space for Operation Al Fajar, Fallujah Iraq and was decorated for valor in combat.

As a civilian he spent the majority of his career in the Information Technology field where he held the position of IT Director at Efecta Technologies Inc. before he became the Principal Owner of Mountain High Technology. Rezzonico utilizes his operational military intelligence experience combined with his technical background to bring a high level of professional insight and expertise into public safety technology integration and deployments.
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Amanda Utter
Senior Account Manager
VTI Security

Andrea Kuhn
District General Manager
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Ashwin Kataria
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Bryan Payne
Director of Operations
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Chris Neumann
Director of Corporate Strategy
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Jay Slaughterbeck
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Jeremy Brooks
President and CEO
CSG Security

Kim Tran
GSOC Operations Manager
Northland Controls

Luciana Harrison
Regional Sales Manager, Eastern Region
MONI Smart Security

Matthew Netardus
Head of Systems Design
Security 101

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Michael Giloni
VP of Security Technology
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Bob Bernazal
Assistant Director of Security
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Brian Phillips
Associate Director, Global Security and Resilience
Alexion Pharmaceuticals

Christopher Boyer
System Administrator
National Cancer Institute

Chuck Young
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Cliff Hufnagle
Manager of Infrastructure Security
NV Energy

Dan Schmelzer
Global Manager, Security Technology, Global Security
Cardinal Health

Eric Napralla
Senior Maritime Projects Manager
Port of Oakland

Evan Morgan
North America Security Support Engineer
Equinix

Gavin Doherty
Manager, Physical & Employee Risk
Royal Bank of Canada

Jeff Reider
Senior Manager, Global Risk and Crisis Management
Paramount Pictures

Jeremy Bragg
Manager, Security Operations Center
Walgreens

Jon Harris
Senior Manager, International Trade Compliance, Security & Property, Sensors & Integrated Systems
UTC Aerospace Systems

Justin Knickerbocker
Senior Special Investigator
Target

Mark MacLeod
Systems Analyst
Georgetown University Police Department

Michael Brzozowski
Risk Manager
Symcor

Quentin Black
Security & Public Safety Systems Program Manager
Department of Parks & Recreation, Prince Georges County, Md.

Scott Creighton
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Hikvision
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From its inception in 2001, Hikvision has played an active role in the ever-evolving video surveillance market, devoting eight percent of its annual revenue into research and development for continued product innovation. Hikvision designs, develops, and manufactures innovative standard- and high-definition cameras, including a variety of Smart IP recorders and cameras with infrared, wide dynamic range, facial detection, object counting, and intrusion detection capabilities. Easily meeting all bandwidth and storage utilization requirements, Hikvision’s Smart IP Camera Series offers unparalleled image quality and customer convenience.

Pivot3
www.pivot3.com
Pivot3 provides smarter infrastructure solutions for video surveillance in highly resilient, scalable, simple to deploy and easy to manage appliances. Purpose-built for demanding, data-intensive video surveillance workloads, Pivot3 ensures you never lose video data with always-on availability so you can access it from anywhere when and where it is needed most.
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Arecont Vision
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Arecont Vision® is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA. MegaVideo® and SurroundVideo® massively parallel image processing architectures are now in their 5th generation and represent a drastic departure from traditional analog and network camera designs.

Axis Communications
www.axis.com

Axis is a market leader in network video. They invented the world’s first network camera back in 1996 and have been innovators in video surveillance ever since, increasing the security of millions of people worldwide and helping to meet the growing need for a smarter, safer world.

EIZO Corporation
www.eizo.com

EIZO Corporation is a manufacturer of high-end computer displays, built for 24-hour use and equipped for high visibility for security and surveillance applications.
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IDV Solutions
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IDV Solutions empowers organizations to take command of risk by delivering command center software that is used to protect people and assets, ensure continuity of operations and create competitive advantage. Its Visual Command Center® software is an enterprise platform for risk intelligence and response used in organizational functions such as business continuity, security, supply chain and operations to mitigate or eliminate the impact of risk. IDV and its products have earned a reputation for delivering immediate value and building risk-resilient organizations.

Moni
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Moni’s award-winning service protects more than one million customers and their loved ones around the clock. Delivering award-winning alarm monitoring services since 1994.

ISC West
www.iscwest.com

ISC WEST is THE largest security industry trade show in the U.S. NEW for 2017 - Unmanned Security Expo – launching within ISC West focusing on UAVs, UGVs and the various software and applications that support them. Also the Connected Security Expo (CSE) moved to the ISC West Show Floor - as the digital and physical worlds collide, it is increasingly important for industry professionals to protect their organizations and clients from both physical and cyber threats.